

Gold Mid-Year Outlook 2023 Between a soft and a hard place

About the World Gold Council

We're the global experts on gold.

Leveraging our broad knowledge and experience, we work to improve understanding of the gold market and underscore gold's value to individuals, investors, and the world at large.

Collaboration is the cornerstone of our approach. We're an association whose members are the world's most forwardthinking gold mining companies. Combining the insights of our members and other industry partners, we seek to unlock gold's evolving role as a catalyst for advancements that meet societal needs.

We develop standards, expand access to gold, and tackle barriers to adoption to stimulate demand and support a vibrant and sustainable future for the gold market. From our offices in Beijing, London, Mumbai, New York, Shanghai, and Singapore, we deliver positive impact worldwide.

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Between a soft and a hard place

Developed market central banks are nearing the end of their tightening cycles.¹ For now, market consensus points to a mild contraction in the US in late 2023 and slow growth in developed markets. But given the historical lag between monetary policy and economic performance, investors are wary that a hard landing may be still to come.

In this context and following gold's positive returns in H1, we expect gold to remain supported on the back of rangebound bond yields and a weaker dollar. Gold should experience stronger investment demand if economic conditions deteriorate. Conversely, a soft landing or much tighter monetary policy could result in disinvestment (**Figure 1**).

Gold in the top tier

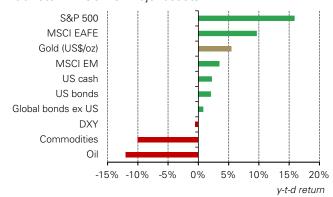
In the first half of the year, gold increased by 5.4% in USD – closing June at US\$1,912.25/oz.² Gold outperformed all other major assets apart from developed market stocks (**Chart 1**).

Gold not only contributed positive returns to investor portfolios, it also helped dampen volatility throughout H1, especially during <u>the mini-banking crisis in March</u>.

Behind gold's performance was a combination of factors:

- a relatively stable US dollar and interest rates³
- event risk hedging
- continued central bank demand.

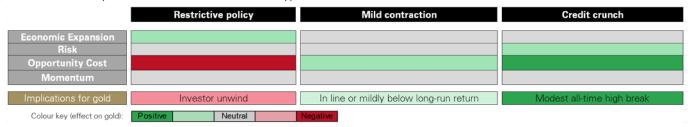
Chart 1: Gold has been a top performing asset in 2023 Y-t-d return in USD of major assets*



*As of 30 June 2023. Data based on the S&P 500 Index, MSCI EAFE Index, LBMA Gold Price PM, MSCI EM Index, ICE BofA US 3-month T-Bill Index, Bloomberg US Bond Agg, Bloomberg Global Bond Agg ex US, US dollar DXY Index, Bloomberg Commodity Index, and Oil WTI Spot. Source: Bloomberg, World Gold Council

Figure 1: There's potential upside for gold in 2023, but risks persist

Gold's indicative performance based on various hypothetical scenarios*



*See **Figure 2** for a detailed review of the macroeconomic and financial conditions of each scenario. Analysis based on WGC's <u>Gold Valuation Framework</u>. For equivalent scenarios based on Oxford Economics data, visit <u>Qaurum</u>.

Source: Bloomberg, World Gold Council

- 1 As of 30 June, bond markets are pricing in an additional 25-40 bps in rate hikes by the US Fed, 50 bps by the ECB, and 100bps by the BoE between now and the end of the year before pausing or even cutting rates.
- 2 Based on the LBMA Gold Price PM USD as of 30 June 2023.
- 3 Most US Treasury yields with maturities of two or more years remained relatively rangebound throughout H1 especially when compared to 2022.

End of tightening in sight

Both the European Central Bank (ECB) and the Bank of England (BoE) increased interest rates in June, but the US Fed kept its target rate unchanged in order to let the effects of the tightening cycle make their way through the real economy.⁴ US bond market participants expect an additional hike by the Fed this year, most likely in July, followed by a sustained 'hold' period.⁵ And while bond markets expect the ECB and the BoE to further increase target rates, markets anticipate the end of the cycle is near – or at least it will be by the end of the year.⁶

As monetary policy likely transitions from tightening to onhold, market consensus is for a mild contraction in the US this year, and slow growth in developed markets.⁷

Should this scenario play out, our analysis suggests that gold will remain supported in 2023, especially given its robust performance in H1.⁸ But it may not break out significantly from the range we have seen so far this year.⁹

This is a by-product of the <u>four key drivers that determine</u> <u>gold's performance</u> (**Figure 2**):

- economic expansion
- risk
- opportunity cost
- momentum.

While slow economic growth in the West may have a negative effect on consumer spending, we anticipate that the Indian economy will hold up better and China will respond to potential economic stimulus later in the year providing some support to local demand.¹⁰

In addition, despite signs of cooling inflation, the combination of stock market volatility and 'event risk' (such as geopolitical or financial crisis) is likely to keep hedging strategies, including gold, in place (see *Asymmetrical benefits*, p.4).

Further, based on market consensus expectations, slightly lower interest rates and a weakening US dollar will help gold by reducing its opportunity cost for investors. This is consistent with the three previous hold cycles, which have lasted between six and 12 months. During these periods, gold had an average monthly return of 0.7% – equivalent to an 8.4% annualised return – and <u>above its long-term</u> <u>performance</u> (**Chart 2**, p.4). As we have discussed in the past, this generally happens because gold is influenced by bond yields rather than actual policy rates, as the former include market expectations of future policy decisions and the likelihood of a subsequent recession.¹¹

With monetary policy so tight, many investors are also looking at the Institute for Supply Management (ISM) Purchasing Managers' Indexes (PMIs) as signals of future weakness. Indeed, developed market PMIs (both manufacturing and services) have been deteriorating in recent months.

	Restrictive policy	Mild contraction	Credit crunch
Formation Formation	Avoids recession	Mild US contraction; low DM growth*	Fiscal contraction, credit crunch
Economic Expansion	China recovery gains momentum	China recovers in late H2	China recovery slows further
	Inflation stays above 4%	US inflation drops to 3% by year-end*	Inflation drops below 2%
Risk	Equities rise	Equities hold up	Equities big de-rating (08/09)
	Event risk remains	Event risk remains	Event risk remains
Opportunity Cost	FF max: 5.75%, year-end: 5.75%	Fed funds max: 5.5%, year-end: 5.5%*	FF max: 5.5%, year-end: 4.5%
	Slightly higher 3m, higher 10y	Slightly lower 3m and 10y*	Lower Bills, Lower 10y
	Stronger US dollar	Slightly weaker US dollar*	US dollar sees safe-haven bid
Momentum	Commodities rebound, CBs worry	Commodities pressured	Commodities sell off
	H1 gold return provides support	H1 gold return provides support	Investor position turns bullish
Implications for gold	Investor unwind	In line or mildly below long-run return	Modest all-time high break
Colour key (effect on gold):	Positive Neutral	Negative	

Figure 2: Detailed macroeconomic scenarios for H2 2023

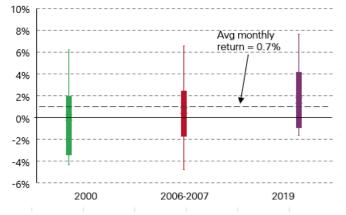
*Corresponds to Bloomberg consensus as of 30 June 2023. Fed funds (FF) refers to the upper bound Fed funds target rate. DM stands for developed markets. Gold implications based on <u>Gold Valuation Framework</u>. Equivalent hypothetical scenarios also available at <u>Qaurum</u>. Source: Bloomberg, World Gold Council

- 4 The Fed shifts into wait-and-see mode (rbcwealthmanagement.com)
- 5 Implied probability based on Fed fund futures as of 30 June 2023. Bond markets are also pricing in rate cuts as early as Q3 2024.
- 6 Implied probability based on overnight index swaps as of 30 June 2023.
- 7 Based on Bloomberg Consensus expectations as of 30 June 2023.
- 8 Analysis based on our Gold Valuation Framework.

- 9 The LBMA Gold Price PM mostly ranged between US\$1,800/oz and US\$2,000/oz during H1.
- 10 India economy: Why everyone wants to work with the world's largest democracy | CNN Business; China's disappointing rebound could bring in more stimulus, economists say (cnbc.com)
- 11 In our analysis, 10-year US Treasury yields have shown higher explanatory power.

Chart 2: Gold has had a positive average return in periods when the Fed is on hold

Gold monthly returns during Fed on-hold periods*



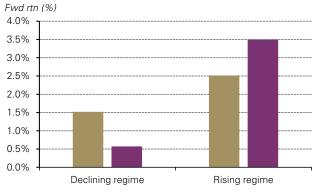
*As of 30 June 2023. On-hold periods include: 6/2000–12/2000; 7/2006–8/2007; and 1/2019-6/2019.

Source: Bloomberg, World Gold Council

Our analysis shows that gold tends to outperform equities when manufacturing PMI is below 50 and falling (**Chart 3**). Further, if PMI falls below 45, history suggests gold's outperformance may be even more pronounced. And while gold has underperformed against equities if manufacturing PMI is below 50 but rising, it has still delivered positive returns, showcasing the asymmetrical benefits it tends to bring to portfolios.

Chart 3: Gold outperforms stocks in periods when PMI declines but still captures the upside if it rises

3-month forward returns for gold and stocks when ISM manufacturing PMI is below 50* $\,$



■ 3-month fwd returns - Gold ■ 3-month fwd returns S&P500

*As of 30 June 2023.

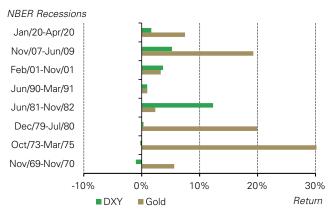
Source: Bloomberg, ISM, World Gold Council

Upside with risks

If the recession risk increases, gold investment could see greater upside. An economic deterioration could be driven by a significant increase in defaults following tighter credit conditions or other unintended consequences of the highrate environment. Historically, such periods have resulted in higher volatility, significant stock market pullbacks, and an overall appetite for high quality, liquid assets such as gold (**Chart 4**).

Chart 4: Gold has historically performed well during recessionary periods

Gold and the USD during recessions*



*As of 30 June 2023. Based on LBMA Gold Price PM and US dollar DXY Index. Source: Bloomberg, NBER, World Gold Council

On the flipside, expectations of a soft landing – where a recession is avoided but monetary policy remains tight – could create headwinds for gold and result in disinvestment. For example, gold ETFs saw sizable outflows in June and gold holdings have fallen year-to-date.

It is worth noting, however, that given gold's positive performance in H1, an investor unwind would need to be severe to result in the average 2023 gold price falling below US\$1,800/oz – its 2022 average.¹²

Asymmetrical benefits

As investors assess the impact of restrictive monetary policy and the possibility of a recession, they often dial up defensive strategies in their asset allocation.

For example, a common approach is to rotate part of the equity exposure into defensive sectors to limit losses during a significant market drawdown.

annual average to fall below last year's average of US\$1,800/oz. Such a steep and sustained decline seems historically unlikely considering that the LBMA Gold Price PM as of 30 June 2023 was US\$1,912.25/oz and given the current macroeconomic conditions.

¹² Our <u>Gold Valuation Framework</u> relies on annual average returns rather than end-of-year to end-of-year comparisons. This is because it takes into consideration the interaction of all segments of gold demand and supply. Year-to-date, the LBMA Gold Price PM has averaged US\$1,932/oz. As such, gold would need to trade at an average US\$1,668/oz in H2 for the full 2023

To illustrate this, we compare two hypothetical defensive strategies: one where 20% of the equity allocation is invested in defensive sectors, and one where 10% is invested in defensive sectors and 10% in gold (**Table 1**).

Our analysis shows that, over the past 25 years, the strategy including gold would have improved returns, while reducing volatility and drawdown.

Table 1: Gold may help improve defensive strategies

Comparison of hypothetical investment strategies*

	Baseline strategy	Defensive strategy (a)	Defensive strategy (b)
S&P 500	100%	80%	80%
Defensive sectors		20%	10%
Gold			10%
Total	100%	100%	100%
Annualised returns	7.0%	7.7%	8.4%
Volatility	15.5%	15.0%	14.6%
Reward to risk	45.3%	51.4%	57.2%
Drawdown	-50.6%	-48.0%	-44.1%

*Based on data from December 1998 (due to data availability) to May 2023. Defensive sectors include Consumer Staples, Energy, Healthcare, Telecom, and Utilities. Hypothetical strategy invests in defensive strategy at the peak and disinvests at the trough.

Source: Bloomberg, World Gold Council

In sum...

Should the expected mild US contraction materialise, the strong first half for gold is likely to give way to a more neutral H2.

In this scenario, gold would draw support from a weaker US dollar and stable bond yields, although this would be met by downward pressure from cooling inflation. If history is a guide, monetary policy hold cycles tend to spell a higher-than-average monthly return for gold.

A more positive gold environment would result from a more pronounced economic downturn, thanks to an accompanying increase in volatility and risk-off appetite.

Conversely, gold would face challenges if tightening continues for longer than expected. Similarly, if a soft landing were engineered, it would favour risk-on assets and a stronger US dollar, likely resulting in gold disinvestment.

However, given the inherent uncertainty in predicting the global macroeconomic outcome, we believe that gold's positive asymmetrical performance can be a valuable component to investors' asset allocation toolkit.

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